

Lewis & Fowler Newsletter

August 2007

A Newsletter for You

The purpose of this newsletter is to keep you informed on the happenings at Lewis & Fowler. Your suggestions and input are most welcome. Take a look, and let Alice Navarro know your thoughts and suggestions. *Please call 303-524-1259 or email anavarro@lewisandfowler.com*

Our Progress Highlights

- We are making significant strides in our growth and market penetration.
- Our business funnel is steadily growing.
- Our Phoenix presence is growing.
- We have had multiple speaking events including a SIM talk, EPM Launch and an *extremely successful* Women in Leadership event.
- We received the Purchase Order for the Honeywell Project, Orion, in Phoenix on 8/10/07.
- We are continuing to grow our account base and are expanding our offerings in our current clients in Denver.

Practices Update

We are doing a great job with PMO and Project Management/Delivery. Both are our strongest and most mature practices. *Keep looking for opportunities in your accounts for these areas!*

The Aerospace sector is our fastest growing practice. The opportunities in this sector are exciting because they typically span multiple years and are part of exciting Programs, some that impact the Space Shuttle and NASA. This practice is focused on Integrated Master Plans and Schedules (IMP/IMS), Earned Value, Planning and Controls and Project and Program Management. We are actively looking for new people to join this practice.

New Clients

We have been adding new clients and new projects to our portfolio of accounts. Our most recent clients include: **Honeywell** – JPALS Project in Albuquerque and Orion Project in Phoenix; **Frontier Airlines**, **Lockheed Martin**, **Fiserv**, **Qwest**, and **Ball Aerospace** in Denver. We are targeting additional clients and specifically those in Aerospace, Oil/Gas, and Healthcare.

Some of Our Project Successes

Ball Aerospace – Created an IMP/IMS for the Crew Launch Vehicle (CLV) Proposal.

Frontier Airlines – Led a Project Management tool selection for their PMO.

FDC – Performed an assessment for the FDC Project Managers and provided recommendations for next steps.

New Opportunities and Staffing Needs

We are actively recruiting for Senior Project Managers, IMP/IMS Specialists and IMP/IMS Business Leads. If you or someone you now are interested in learning more about these exciting opportunities, please contact Alice.

Today is another great opportunity in which to excel!



Upcoming Events

- *Happy Hour* – October 18
- *Women in Leadership* – Denver October 25

New Employees

Alice Navarro joined the team in June as the HR Director and Recruiter.

Linn Tanabe joined the team in May and became a full-time employee in August. She is a Business Development Manager.

